

## Newsletter

A PUBLICATION OF THE  
**West Shore**  
Chamber of Commerce

Inspiring Business

November 2017

## Annual Meeting & Luncheon

Join the West Shore Chamber of Commerce as we celebrate another year of inspiring business in central PA at our Annual Meeting & Luncheon sponsored by Geisinger Holy Spirit, Highmark Blue Shield, and Members 1st Federal Credit Union. At this event, we will hear from Chairman of the Board, elect new Directors, announce next year's Business & Industry Night Theme and recognize four leaders for their contributions to business and society.

The 2017 Award Recipients are:

### George C. Hoopy Award

Jessica Hughes, Viscul Creative

### Les Ginanni Business & Community Connection Award

Kristel Zaring, Gift CPAs

### Edward M. Messner Inspiring Business Award

James B. Murdoch, James B. Murdoch Insurance Group Inc.

### Business Achievement Award

Donald L. Carter, Jr, Duke's Bar & Grille

The cost to attend this event is \$45 per member, with discounted member tables of eight available for \$320 each. To register for this event, [click here](#).



## Award Winners at our 67th Annual Business & Industry Night

Chamber members and community professionals gathered at the 67th Annual Business & Industry Night on October 5th at the Radisson Hotel Harrisburg. The main ballroom was full of business exhibitors showcasing their products and services while engaging with attendees through this year's theme, Extreme Makeover: Chamber Edition.

M&T Bank won the Best In Show award, voted on by the attendees, SECCO Inc./Pronto Plumbing won Best Use of Theme, and the award for Best Sales Approach went to Viscul Creative - both of which were voted on by a secret panel of judges. This year's Miss Pennsylvania, Katie Schreckengast, drew Dee Allen's business card of Century 21 Realty Services for the evening's door prize. She was presented with a timepiece by Michele from the Serein Collection and \$100 Gift Card from Mountz Jewelers.

The Chamber would like to thank the many member exhibitors, volunteers, majorCLICKS Photography, and the Business & Industry Night Committee who worked all year on planning this fantastic event. This year's Business & Industry Night was sponsored by ABC27, Capital BlueCross, Central Penn Business Journal, Members 1st Federal Credit Union, Viscul Creative and WHP580.

Don't wait! Reserve your exhibit space now for next year's Business & Industry Night on Thursday, October 4, 2018, by contacting Margaret Murphy at (717) 761-0702 or [margaret@wschamber.org](mailto:margaret@wschamber.org).

## UPCOMING EVENTS

11/8 5:00-7:00pm SPAtacular Escapes Mixer

SPAtacular Escapes, 200 Technology Dr, Ste 101, Mechanicsburg, PA.

[Click here to register.](#)

11/9 8:00-9:30am Member Benefits Breakfast

West Shore Chamber of Commerce, 4211 Trindle Rd, Camp Hill, PA.

[Click here to register.](#)



M&T Bank was the recipient of the Best in Show Award which is voted on by all the attendees.



SECCO/Pronto Plumbing won the award Best Use of Theme this year.



The Viscul Creative Team was awarded with Best Sales Approach.



Attendees from the community and the Chamber networking and visiting the exhibitor booths at this year's 67th Annual Business & Industry Night.

## Business Spotlight



### What services or products does your business offer?

Safe Harbour provides housing and supportive services for homeless and nearly homeless individuals and families to help them achieve independent living by improving their basic life skills.

### How does your business separate itself from your competition?

Rather than separate ourselves, Safe Harbour works diligently to partner with other non-profit organizations that have complementary missions in assisting those in need. We work with Carlisle CARES, Domestic Violence Services of Cumberland and Perry Counties, Project Share, and the Salvation Army of Carlisle. Together, we have formed the Mission Partners to maximize our missions and our resources to better assist those in need of shelter and food.

### How do you see your business growing in the future?

Working in partnership with our Mission Partners, community benefit organizations, and governmental agencies, we will continue to identify housing options for low-income individuals and families. Over the past 5 years, Safe Harbour has assisted more than 750 individuals with shelter and supportive services. Our facilities have been and remain at capacity.

### How does your business get involved in the community?

In addition to serving those in need in the community, Safe Harbour provides representatives to speak to churches, community groups, and schools about homelessness and poverty issues. Safe Harbour also provides tours of our James Wilson Facility to anyone interested in learning more about our mission and our programs. Finally, Safe Harbour participates in the United Way of Carlisle and Cumberland County's Taking It to the Streets effort.

### How long has your business been a member of the Chamber?

For more than 10 years.

### How has Chamber membership been beneficial to your business?

As a member of WSCC, we have been able to raise awareness in the community about our mission and our programs. We also have been able to share information about our success in helping those in need and to make others aware our need for support.

*The Chamber's Programs & Marketing Committee has created the Business Spotlight to highlight member companies via business card drawings at a Chamber event.*

## Member Renewals

### 50 - 59 years

Sun Motor Cars Automotive Group

KCA Wealth Management, LLC  
Kirbtech LLC  
Suasion

### 30 - 39 years

PPL Corporation

### 1 - 4 years

Blooms by Vickrey Flowers & Gifts  
Bryn Mawr Trust Company  
Clearent, LLC  
Coyne & Coyne, P.C.  
Dr. Victor Cohen  
Elements Massage - Camp Hill  
Grove Financial & Associates, Inc.  
Viscul Creative

### 20 - 29 years

Cornerstone Adminisystems Inc.

### 10 - 19 years

LegalShield Inc.

### 5 - 9 years

Capital Region Council of Governments

## NEW MEMBERS

The following new members were approved for the month of October. Thank you to Lita Heckler - Edible Arrangements and Jeanne Troy - New Hope Ministries for their new member referrals.

### CT Home Care Services

Ms. Christine Titih  
3705 Trindle Rd, Ste 108  
Camp Hill, PA 17011  
(412) 758-4761  
Health Care  
www.cthcservices.com

Furniture/Rental/Apartments/Office  
Furniture/Remodeling/Real  
Estate/Retail  
www.ifr-furniture.com

### Lehman Property Management

Mr. Glenn Lehman  
845 Sir Thomas Ct  
Harrisburg, PA 17109  
(717) 652-4434  
Business

### Girls on the Run Capital Area

Ms. Gillian Byerly  
525 N 12th St, Ste 205  
Lemoyne, PA 17043  
(717) 763-4869  
Nonprofit  
www.capareagirlsontherun.org

### Neill Funeral Home

Ms. Shelley Hoachlander  
3501 Derry St  
Harrisburg, PA 17111  
(717) 564-2633  
Funeral  
www.neillfuneralhome.com

### Homeland at Home

Ms. Myra Badorf  
2300 Vartan Way, Ste 270  
Harrisburg, PA 17110  
(717) 221-7890  
Health and Wellness  
www.homelandathome.org

### Title Boxing Club

Mr. Peter Clifford  
4434 Carlisle Pike  
Camp Hill, PA 17011  
(717) 645-9009  
Fitness  
www.titleboxingclub.com

### Interior Furniture Resources

Ms. Janelle Howard  
7035 Jonestown Rd  
Harrisburg, PA 17011  
(717) 657-3000

Click [HERE](#) for downloadable/printable pdf of new members to add to your directory.

# RIBBON CUTTINGS

Do you have a new office or an upcoming anniversary you want to celebrate with a ribbon cutting? Contact Tiffany Mahan at (717) 761-0702.



## OSS HEALTH

OSS Health celebrated the opening of their new pain center on Thursday, October 12th.



Chamber members qualify for a tuition discount. Learn more at [messiah.edu/graddiscounts](http://messiah.edu/graddiscounts)

## Earn your **MBA** or **Master's** in **Strategic Leadership**

Messiah College and the West Shore Chamber have partnered to offer member employees a discount in Messiah's graduate programs in business and leadership.

Experience the academic distinction of a nationally ranked Christian college.

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[messiah.edu/leadership](http://messiah.edu/leadership)



# Business NEWS

The **bolded** businesses in Business News are Chamber members. If you would like to submit business news, send your 30-word announcement to [businessnews@wschamber.org](mailto:businessnews@wschamber.org) by the first Friday of the month prior to the edition you want to be published in.

**Belco Community Credit Union** purchased Box Car Indy books which were distributed to some 1,000 students at Representative Mike Sturla's 6th annual back-to-school giveaway. The event took place Saturday, Aug. 12 at the Clipper Magazine Stadium in Lancaster. Five Belco employees participated in handing out the books, Box Car Indy hats and account certificates to families with children entering kindergarten through fifth grade. Author Tracey Jones from Tremendous Life Books also attended the event. A special appearance was made by "Indy" the dog, who is featured in the book. Students received a copy of the book with Indy's 'pawdograph'.

**Boyer & Ritter CPAs and Consultants** is among the 100 companies highlighted in Best Places to Work in PA for 2017 following a selection process that looks at company policies and employee feedback. The program is a public/private partnership between Team Pennsylvania Foundation, the Pennsylvania Department of Community and Economic Development, the Pennsylvania State Council of the Society for Human Resource Management, and the Central Penn Business Journal.

**Campbell Commercial Real Estate, Inc.** announced the sale of the Gulf Station and Super 7 Food Mart at the corner of Crooked Hill Road and Linglestown Road in Susquehanna Township. The buyer, Z. Rana, LLC will continue to operate the property as a gas station and convenience store. Art Campbell and Jessica Gasper of Campbell Commercial Real Estate, Inc. handled the sale on behalf of the Seller.

**Cordier Auctions and Appraisals** has won Harrisburg Magazine's Simply the Best Auctioneer for the fourth year in a row! Thank you to all of our bidders and consignors for your continued support. Visit [www.cordierauction.com](http://www.cordierauction.com) for more information on our company.

**F&M Trust** is pleased to announce the following new hires: Karen Degenhart, MBA, RPA; Vice President, Employee Benefits Officer; Miriam DeFehr; Community Office Manager, Camp Hill and Mechanicsburg; James McElhenie, CTFA; Vice President, Investment and Trust Services Relationship Manager; Danielle Ritter; Community Office Manager, Norland Avenue; Adam Smith; Community Office Manager, Ritner Highway and Crystal Sunderland; Business Banking Relationship Manager, Fulton and Huntingdon Counties.

Kimberly A. McBride, of Mechanicsburg, was named branch manager in **Fulton Bank's** Cumberland Parkway Branch. In this position, she will be responsible for the business development, community involvement and daily operations of the branch.

**H.B. McClure, LLC** a residential and commercial HVAC, plumbing, and electrical services provider in Central Pennsylvania—has officially announced a new executive team, which will guide and support the business objectives of both the HB McClure, LLC, and IT Landes, LLC, divisions. HB McClure is pleased to announce the addition of Thomas Whalen as Chief Financial Officer. Thomas, who was officially announced as part of HB McClure's executive team, brings with him 22 years of executive-level financial management experience.

The Transportation Security Administration (TSA) at **Harrisburg International Airport** (MDT) on September 15th, provided travelers with tips and advice on what is and is not permitted in your carry-on bags when traveling by air. Items not allowed include stun guns, inert grenades, brass knuckles and martial arts tools. Passengers are also reminded that the 3-1-1 rule still applies to carry-on bags. Liquids, gels, aerosols, creams and pastes must be 3.4 ounces (100ml) or less per container.

**Herbert, Rowland & Grubic, Inc.** (HRG) has been named one of the top 100 privately held companies in Central Pennsylvania again, according to the Central Penn Business Journal. The list is compiled annually by the publication based on total companywide revenue. Jason Hinz was promoted to the position of project manager in the civil engineering group

# Business NEWS continued

of HRG Hinz has nine years of experience in hydraulics and hydrology, erosion and sedimentation control, and environmental permitting.

**Gunn-Mowery, LLC**, announces that Our employee benefits department is growing! Please welcome Cheryl Merritt, Account Executive, to the Upside of Insurance! Learn more about Cheryl (and how many cowgirl boots she owns!) here: <https://lnkd.in/dAKzZvb>. Gunn-Mowery has been named one of the Best Places to Work in PA and one of the Best Places to Work in Insurance for 2017!

**Leadership Cumberland** is announcing that their fellows program has officially begun and they couldn't be more excited to introduce you to this year's cohort. We have 30 students from all over Cumberland County. Ages range from 20 - 50+ and they live and work predominantly in Carlisle and the West Shore. Majority of their professions include accounting, government, healthcare, marketing and non-profits. To view the list of the LC Class of 2018 please visit, [www.leadershipcumberland.org/currentclass](http://www.leadershipcumberland.org/currentclass)

Local jewelry store, **Mountz Jewelers** is proud to announce that newly crowned Miss Pennsylvania, Katie Schreckengast, was their special guest at the West Shore Chamber of Commerce Business & Industry Night on October 5th. Katie was present at the Mountz Jewelers booth and talked to attendees about her experiences as Miss Pennsylvania as well as her platform Building Families Through Adoption.

**Pyramid Construction Services, Inc** is announcing the following completed projects: St. Catherine Laboure Parish in Harrisburg, renovations included ADA upgrades, a reconfiguration of entrances/exits, adding additional parking, a renewed nave, and enhancements to the sanctuary. Pennsylvania Ballet Academy, the facility located in Camp Hill features four studio spaces, a café, retail space and a mezzanine for audience members. The Circle School's new Meadow Campus in Susquehanna Township was completed in August. The 9,000 square-foot building on the 8-acre site incorporates high-efficiency heat pump technology, LED lighting, solar tubes, recycled materials, clerestory windows, and other sustainable features. The school is currently in use for the 2017-2018 school year. Also, Kyle W. Scheid has recently joined the company as Assistant Project Manager in their Hershey Office. A graduate of Pennsylvania College of Technology, Kyle has 3 years of experience in the construction industry.

**Quality Digital Office Technology** would like to invite you to join us for a Food & Toy Drive Open House that will benefit Lifepath Christian Ministries, Project Share and Children's Cancer Recovery Fund on November 9th in our Camp Hill Office between 11:00am-2:00pm. Please

email [events@qualitydot.com](mailto:events@qualitydot.com) if you would like to RSVP. If you have any questions please contact Mindy or Megan at 1-800-258-9657.

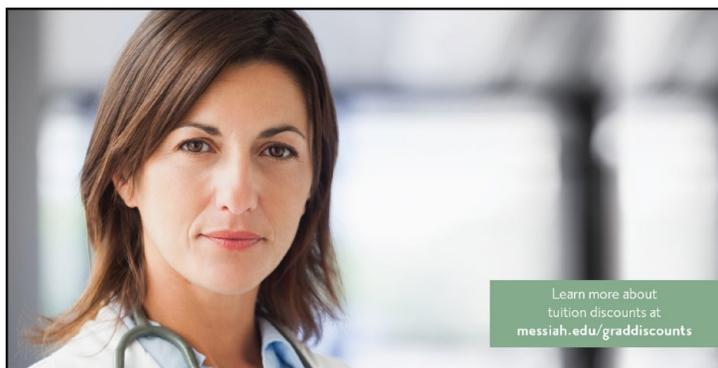
Katie Crane has joined **Safe Harbour** as Director of Development and Communications. In this new role, she is responsible for providing management and direction for fundraising strategies including the Annual Campaign, special events, grant writing, and more. She will coordinate the promotion of special events, develop a comprehensive communications plan to increase awareness, and cultivate and nurture relationships with current and potential donors.

**Smith Elliott Kearns & Company, LLC** was named as a national leader in *INSIDE Public Accounting's* 27th annual ranking of the largest accounting firms in the nation, the IPA 200. IPA is an award-winning newsletter for the accounting profession. More than 500 firms participate in the annual ranking process and SEK&Co ranks as the 191st largest public accounting firm in the nation. The firm was ranked fifth in the Pennsylvania and Maryland markets. SEK & Co. has also been named one of the Top 250 private companies in Central Pennsylvania for 2017. Out of 250 companies annually ranked by the *Central Penn Business Journal*, SEK&Co landed at #116, up nine spots from the 2016 ranking.

Vietri is thrilled to announce the Fall 2017 Artisan Event Tour. Master Italian artisan Gianluca Fabbro and his son Davide, will only be touring 10 Vietri retailers in the United States. **Susan's Treasures** is proud to be one of those select retailers. He will be demonstrating his sponging technique at our location in the West Shore Farmers Market on Saturday, November 4 from 10am to 2pm. All are welcome! Vietri offers fine, exclusively Italian ceramic dinnerware and décor handmade in Italy.

**The U.S. Army Heritage and Education Center** (USAHEC) hosted Holocaust survivor Edith Vidos and Army Nurse Deborah Pecora where they shared their experiences as witnesses to the Holocaust on September 22, 2017. Edith, a young Jewish girl living in Hungary, survived years of brutal imprisonment at Ravensbruck and Penig concentration camps. Deborah, an Army Nurse, participated in the liberation of the Penig and provided medical care to the survivors including Edith Vidos.

The **West Shore Young Professionals** would like to invite you to their two upcoming November Events. "Speaking Your Clients' Language" presented by Jessica Hughes, Partner at Viscul Creative on November 9, from 8:00-9:30am. And "Coffee & Connections" networking event on Wednesday, November 29, from 7:30-9:00am at Café Winding Hill at the Messiah College Location. No RSVP is Required. Please visit [www.wsyp.org](http://www.wsyp.org) for more information.



Learn more about tuition discounts at [messiah.edu/graddiscounts](http://messiah.edu/graddiscounts)

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The Chamber reserves the right to edit and evaluate all materials submitted for publication.

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Phone: (717) 761-0702 | Fax: (717) 761-4315  
[wschamber@wschamber.org](mailto:wschamber@wschamber.org) | [wschamber.org](http://wschamber.org)

