

Newsletter

A PUBLICATION OF THE

**West Shore
Chamber of Commerce**

Inspiring Business

January 2017

Annual Meeting & Luncheon Recap

The Chamber's Annual Meeting & Luncheon was held on Tuesday, December 6th at the Radisson Hotel Harrisburg with record setting attendance of nearly 250 people. At the event, we heard from the Chairman of the Board - Jamie Keener - elected new Directors, and recognized four individuals for their contributions to business and our communities. This event was made possible through the generous sponsorship of First National Bank, Highmark Blue Shield, Holy Spirit - A Geisinger Affiliate, and PA Landscape Group. Congratulations to Janet Bartelme, associate of LegalShield, Inc., Jennifer Buehler of Wells Fargo Advisors, LLC, Chelsea Wurster of Quality Digital Office Technology, and Robert Marquette of Member's 1st Federal Credit Union for being honored with our four prestigious awards. Additionally, we were pleased to announce at Annual Meeting that the 2017 Business and Industry Night theme is *Extreme Makeover: Chamber Edition!*

The West Shore Chamber of Commerce Announces New Directors

The West Shore Chamber of Commerce membership approved the election of the following seven new Directors for terms ending December 31, 2019:

Jennifer Hipp, Bogar & Hipp Law Office
Tom McKee, Wells Fargo Advisors, LLC
MaryAnne Nguyen, Paysmart Payroll Services
Gretchen Ramsey, Holy Spirit - A Geisinger Affiliate
Ethan Stone, Law Offices of Ethan K. Stone, LLC
Angela Tatum, Orrstown Bank
Stephen Wilt, Alexander Building Construction Company

UPCOMING EVENTS

1/19 12:00 noon-1:30pm Member Benefits Luncheon

West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill. Call 717-761-0702 to make a reservation.

1/24 5:00pm-7:00pm January Evening Networking Mixer

Healthy You Café, 4500 Marketplace Way, Enola.
[Click here to register.](#)

Committee News

Golf Committee: It's not too early to think golf! Only four months until the Annual Golf Outing; mark your calendar for May 8, 2017!



Members mingled and enjoyed each other's company at our Annual Meeting & Luncheon at the Radisson Hotel Harrisburg.



Over 200 people were in attendance for our last mixer of 2016 at PinnacleHealth System's Fredricksen Outpatient Center in Mechanicsburg.

Business Spotlight



What services or products does your business offer?

Credit and Debit Card Processing, EMV Processing/Set-up, Check Guarantee/Conversion, Gift and Loyalty Card Programs, ATM Machine, PCI Compliance Consultant

How does your business separate itself from your competition?

Premium Card Solutions unlike others in the area, is a register Independent Sale Organization with Visa/MasterCard, so there is NO middle person between PCS and the Merchant. In turn, this reduces the cost to the Merchant for the services provided.

How do you see your business growing in the future?

Premium Card Solutions will grow each year since the financial sector of our country has pushed for monetary payments to be made via the use of some form of a card product.

How does your business get involved in the community?

Premium Card Solutions supports the local Chambers in addition to charities that Clients of PCS promote.

How long has your business been a member of the Chamber?

PCS joined the West Shore Chamber in June of 2008.

How has Chamber membership been beneficial to your business?

The Chamber has allowed Premium Card Solutions to meet other members which has allowed PCS to create relationships that have generated additional resources.

The Chamber's Programs & Marketing Committee has created the Business Spotlight to highlight member companies via business card drawings at a Chamber event.

Member Renewals

50 - 59 Years

Sun Motor Cars Porsche/Audi

30 - 39 Years

Highmark Blue Shield

20 - 29 Years

American Cancer Society -
Cumberland/Dauphin/Perry Unit
Pennoni Associates Inc.

10 - 19 Years

Armesto Eye Associates
Centric Bank
Don Jacobs Insurance Services Inc.
Goodwill Keystone Area
Wells Fargo Advisors, LLC

5 - 9 Years

Big Brothers Big Sisters of the
Capital Region
Filson Water LLC
Philly Pretzel Factory
Sofas Unlimited
SSS Printing

1 - 4 Years

Blooms by Vickrey Flowers & Gifts
David M. Green Bookkeeping and
Tax Service
Family Promise
Janney Montgomery Scott, LLC
Medical Revenue Solutions, LLC
Northwestern Mutual
Pain Relief Chiropractic

NEW MEMBERS

The following new members were approved for the month of December.

Coyne & Coyne, P.C.

Lisa Marie Coyne
3901 Market Street
Camp Hill, PA 17011
(717) 737 - 0464
Attorneys
www.coyneandcoyne.com

Foot and Ankle Specialists of Central PA

Dr. Terry Clarke
4 Flowers Drive, Suite 2
Mechanicsburg, PA 17050
(717) 620-8225
Health Care
www.footandanklespecialistsofcentralpa.com

Grove Financial & Associates, Inc.

Andrew Grove
350 S Sporting Hill Road
Mechanicsburg, PA 17050
(717) 763-8514
Financial Services

Maher Duessel

Tracey Rash
3003 N Front Street, Suite 101
Harrisburg, PA 17110
(717) 232-1230
Accounting
www.md-cpas.com

NextHome Capital Realty

Michael Pion
4349 Carlisle Pike, Suite 101
Camp Hill, PA 17011
(717) 409-6500
Real Estate
www.NHCapitalRealty.com

Storage Depot West

Holly Koch
350 S 7th Street
Lemoyne, PA 17043
(717) 761-1991
Moving & Storage
www.storagedepotpa.com

The Healthy Grocer

William Roche
3800 Trindle Road
Camp Hill, PA 17011
(717) 737-5123
Food/Food Services
www.thehealthygrocer.com

Click [HERE](#) for downloadable/printable pdf of new members to add to your directory.

Business NEWS

The **bolded** businesses in Business News are Chamber members. If you would like to submit business news, send your 30-word announcement to businessnews@wschamber.org by the first Friday of the month prior to the edition you want to be published in.

Belco Community Credit Union, headquartered in Harrisburg, and Cornerstone Federal Credit Union, based in Carlisle, have announced their intention to join forces to provide an improved member experience and added convenience for all members. Once approved, this joint collaborative effort will serve approximately 63,000 members with assets of \$555 million.

Boyer & Ritter CPAs and Consultants has hired business valuation expert Keith R. Gordon as their new Business Valuation Manager. Keith has more than 25 years of experience in public accounting, valuation, and financial consulting.

Gift CPAs has announced a professional staff promotion. Christine Sobolewski, CPA was promoted from Senior Accountant to Accounting Manager.

Barbara Richardson, EA of **H&R Block** has completed a special training program developed and administered by the National Association of Enrolled Agents (NAEA) for members who are now serving or plan to serve in a leadership position at the chapter, affiliate or national level. Barbara is a part of a diverse group of independent, federally-authorized tax practitioners who have demonstrated a high level of technical competence in tax.

Seven providers have recently joined **Holy Spirit – A Geisinger Affiliate**. Amit Agarwal, M.D., has joined Holy Spirit's Department of Pulmonary and Critical Care Medicine, Yelena Bogdan, M.D., has joined Holy Spirit Orthopaedic Surgery, Eliette Bouie, PA-C, has joined Holy Spirit's Nutrition, Weight Management, and Bariatric Surgery Services, Matthew Myer, M.D., has joined Holy Spirit Family Medicine – Carlisle, Donny Peter – Fritts, M.D., has joined Holy Spirit Family Medicine – Progress, Christine Tucker, CRNP, has joined Holy Spirit Endocrinology, and Amy Ziegler, MSN, FNP, has joined Holy Spirit Family Medicine – Camp Hill.

The Birthplace at **Holy Spirit – A Geisinger Affiliate** will offer two free programs to assist new mothers with breastfeeding and pumping beginning in January. The Breastfeeding Support Group will provide an opportunity to ask questions of and learn from Holy Spirit's lactation professionals. The first meeting will be Wednesday, January 11th. The Postpartum Pumping Class is designed for mothers who want to learn how to pump and pumps will be available to demonstrate. The first

meeting will be Monday, January 9th. To register for either class, call 717-763-2229.

Mid Penn Bank employees held a “No Shave November” campaign and raised \$11,000 for Penn State Cancer Institute. The bank's donation will support prostate cancer research that is being performed by Jay D. Raman, M.D., chief of the Division of Urology at Penn State Health Milton S. Hershey Medical Center.

New Hope Ministries recently opened a new location on Bosler Avenue in Lemoyne to serve the West Shore communities of Lemoyne, Wormleysburg, New Cumberland, and Camp Hill.

New Horizons Computer Learning Center in Mechanicsburg recently announced that employee Michael Magara was awarded the company's Top Twenty-Five Technical Instructor Honor for 2016. The criteria is based on student evaluations and is an International competition. Mr. Magara is a Senior Technical Instructor at the Mechanicsburg Center and has numerous certifications, including a Certified Ethical Hacker designation. He will be attending the New Horizons Worldwide International Conference in February to receive his award.

After nearly two decades in business, **Odessa Design, Inc.** is proud to announce its new commercial location at 912 Bridge Street in New Cumberland.

Orrstown Bank announces the addition of Julie Bramlitt as AVP/Investment Advisor. Julie will support Orrstown Financial Advisors in both Dauphin and Lancaster counties. She has more than eleven years' experience as an investment advisor in south central Pennsylvania and more the 22 years of total experience in the banking/financial services industry.

Orrstown Bank recently held a ground breaking ceremony for its newest financial services in Manheim Township. The new approximately 3,000 square foot facility will feature state-of-the-art technology, including deployment of the Bank's third Intra-Lobby-Teller system in the past twelve months. The new facility is slated for completion in April 2017. Addition of a new branch at a great location, continues their expansion into Lancaster County; the company will also open another branch in New Holland in August of 2017.

Smith Elliott Kearns & Company, LLC is pleased to announce the opening of their new full-service office in downtown York. The addition of a sixth office location is due to the firm's remarkable growth in the Central Pennsylvania market.

Sponsorship & Marketing Opportunities Available for 2017

Have you planned your marketing budget for 2017? Through numerous publications and events, the Chamber offers a variety of sponsorship and marketing opportunities available to all of our members. Check out our 2017 Sponsorship and Marketing Guide so you can start planning for the New Year today! Contact Elizabeth Gallo at elizabeth@wschamber.org with any questions you might have.

DID YOU KNOW?

“Each of us has a distinctive DNA code that shapes aspects of who we are. Our background, along with people and events we encounter, are mixed with it to help shape us. Organizations are not much different. Each one has a set of characteristics that are woven together to make it a unique place to work. History, traditions, philosophy, values, management, and employees blend together to form an organization’s culture – it’s personality, if you will. To work well within an organization, you need to understand and appreciate its culture.”

~Michael True, Messiah College

The West Shore Chamber reserves the right to edit submitted tips or facts. Submit your Did You Know facts to Elizabeth Gallo at elizabeth@wschamber.org.



Members on a Mission Directory Delivery Project

A new year means a new opportunity!

In 2017, we are looking for YOU to be a Members on a Mission volunteer! Our directory delivery initiative gives Chamber Members the ability to connect, build, or create new relationships with fellow members, while helping the Chamber. We will provide a checklist and assist you with further guidelines.

As a Members on a Mission volunteer, you choose whom you want to visit!

- ✓ Geographical Location
- ✓ Zip Code
- ✓ Specific Business Category

**Contact Elizabeth Gallo with questions
at (717) 761-0702 or
elizabeth@wschamber.org**

RIBBON CUTTINGS

Do you have a new office or an upcoming anniversary you want to celebrate with a ribbon cutting? Contact the Chamber at (717) 761-0702.



WEST CREEK HILLS ELEMENTARY SCHOOL

On November 21st, students and staff from West Creek Hills Elementary School in Camp Hill welcomed their new “Buddy Bench” with a ribbon cutting.



SPATACULAR ESCAPES

On December 3rd, the West Shore Chamber of Commerce and Cumberland Area Economic Development Corporation (CAEDC) joined SPAtacular owners, staff, and clients for their Grand Opening and ribbon cutting.



FOOT & ANKLE SPECIALISTS OF CENTRAL PA

On December 13th, the West Shore Chamber of Commerce joined Dr. Terry Clarke and his staff, Chamber members, and members of the West Shore Chamber Board of Directors for a ribbon cutting.



NEXTHOME CAPITAL REALTY

On December 13th, owner Michael Pion and his staff celebrated their Grand Opening with a ribbon cutting ceremony and an Open House.

Connections is published monthly by the West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill, PA 17011. The Chamber reserves the right to edit and evaluate all materials submitted for publication.

Jamie Keener, Chairman of the Board
 Lauren Fulmer, Treasurer
 Larry Bashore, Immediate Past Chair

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