

Newsletter

A PUBLICATION OF THE

West Shore
Chamber of Commerce

Inspiring Business

March 2017

Golf Outing Sponsorships Still Available

Don't find yourself left in the sand! Be sure to get your business on the green by sponsoring the West Shore Chamber of Commerce's annual Golf Outing on Monday, May 8th at the West Shore County Club. This event gives attendees the opportunity to spend the day networking and building relationships with current or potential customers. Exclusive hole sponsors, flag sponsors, and tee sponsors are still available. Additionally, bag inserts are always accepted and free! Reserve your sponsorship now by contacting Margaret Murphy at margaret@wschamber.org or 717.761.0702. Your support is always appreciated!



NEW MEMBER BENEFIT: Member Referral Program

The West Shore Chamber of Commerce, with the help of our member sponsors, would like to reward its members who are playing an active role in helping the Chamber grow its membership by forwarding your referrals to our Membership Director. When you refer these organizations to the Chamber you are contributing to the greater West Shore community and enhancing our member businesses.

As a thank you for each referral that results in membership, the Chamber offers a \$25 gift reward that is generously sponsored by our member companies. The New Member will also receive an incentive offer as well from the Chamber. In June and December, for each referral that a member makes to the Chamber that results in membership, that member will also be entered into a drawing for a Grand Prize.

Have someone that you think would be a great fit for the West Shore Chamber of Commerce? Refer that member today by emailing our Membership Director, Krystin Blaich. For more details and how you can qualify, call the Chamber office at 717.761.0702.

Thank you to our member sponsors below who generously have supplied the gifts and grand prizes for this program.

Gift Sponsors



Grand Prize Sponsors



UPCOMING EVENTS

3/8 4:00 pm-7:00pm Taste of the Chamber

Radisson Hotel Harrisburg, 1150 Camp Hill Bypass, Camp Hill.

3/22 12:00 noon-1:30pm Member Benefits Luncheon

4211 Trindle Road, Camp Hill.

Seating is limited. Call 761.0702 to RSVP.

Committee News

Golf Committee: Only two months until the Annual Golf Outing. Mark your calendar for May 8, 2017! Prize donations are being accepted at the West Shore Chamber of Commerce office; call for details.

B&I Committee: Get your booth now – the floor is already half full!

Governmental Affairs Committee: We will be meeting on the 4th Thursday of each month during 2017 from 8:00 a.m. to 9:00 a.m. at the West Shore Chamber of Commerce. Please come out and join us!

Experience an Extreme Makeover: Chamber Edition at Business & Industry Night

Don't miss our 67th annual Business and Industry Night on October 5th from 2:00 p.m. to 6:00 p.m. at the Radisson Hotel Harrisburg in Camp Hill. Enjoy the benefits that this event has to offer: great exposure, top notch hors d'oeuvres, silent auction, and wall-to-wall networking.

**EXTREME
MAKEOVER**
Chamber Edition



Members mingled and enjoyed the food and drink at our January Evening Networking Mixer at Healthy You Café in Enola.

Business Spotlight

Dignity[®]
MEMORIAL

LIFE WELL CELEBRATED[®]

What services or products does your business offer?

We offer burial plots – both above and in-ground, burial vaults, caskets, urns, bronze memorials and much more – all of which can be prepaid to lock in today's prices.

How does your business separate itself from your competition?

We are a Dignity Memorial Provider, the largest provider of funeral homes and cemeteries in North America. To name a few, we offer a 100% Service Guarantee, Protection for Children and Grandchildren, and a National Transferability Plan.

How do you see your business growing in the future?

We have several acres of undeveloped land, to account for all changes in the Burial Industry. We look forward to all new innovative ideas in which the industry will bring.

How does your business get involved in the community?

We work with Hospice of Central PA and Local VFW's. Annually, we have a food drive for New Hope Ministers, a Christmas giving tree for Silence of Mary Church, a school supply drive for Mission Central, and a pet drive for Helen O. Krause Foundation.

How long has your business been a member of the Chamber?

Since 1948.

How has Chamber membership been beneficial to your business?

The chamber allows us to build and continue relationships with all of our local businesses in Central PA.

The Chamber's Programs & Marketing Committee has created the Business Spotlight to highlight member companies via business card drawings at a Chamber event.

Member Renewals

50 - 59 Years

Striewig Bonding Agency Inc.

20-29 Years

Homewood Suites by Hilton -

Harrisburg West

Kline Law Office

10 - 19 Years

Archer Pest Control

Conte Wealth Advisors, LLC

Harrisburg Academy

James B. Murdoch Insurance Group Inc.

Janney Montgomery Scott LLC

PRworks, Inc.

West Shore Evangelical Free Church

5 - 9 Years

Harsco Corporation

Nauman, Smith, Shissler & Hall, LLP

Patient First

Snyder, Secary & Associates, LLC

Waddell & Reed

1 - 4 Years

Arthur Funk and Sons Inc.

Construction Services

Artistic Imprints, Inc.

Barton & Loguidice, DPC

Brew Cumberland's Best

Commercial Flooring Professionals, Inc.

Information Network Associates

Keystone Displays

Law Offices of Ethan K. Stone LLC

N2 Publishing

PeopleShare

NEW MEMBERS

The following new members were approved for the month of February.

Dauids Furniture & Interiors

Gracie Willoughby

53 N. York Street

Mechanicsburg, PA 17055

(717) 766-4741

Furniture

www.dauidsfurniture.com

Supernola.

Cindy Poiesz

175 S. Front Street

Steelton, PA 17113

(717) 645-8983

Health & Wellness

www.eatsupernola.com

Click **HERE** for downloadable/printable pdf of new members to add to your directory.



Chamber members qualify for a tuition discount. Learn more at messiah.edu/graddiscounts

Earn your **MBA** or Master's in **Strategic Leadership**

Messiah College and the West Shore Chamber have partnered to offer member employees a discount in Messiah's graduate programs in business and leadership.

Experience the academic distinction of a nationally ranked Christian college.

NOW ENROLLING
717.796.5061
messiah.edu/leadership

MESSIAH COLLEGE

Reignite Your Leadership

Leadercast  **Central PA**

May 5, 2017

leadercast.suasion.us

suasion  **MESSIAH COLLEGE**

Business NEWS

The **bolded** businesses in Business News are Chamber members. If you would like to submit business news, send your 30-word announcement to businessnews@wschamber.org by the first Friday of the month prior to the edition you want to be published in.

AmeriChoice Federal Credit Union is pleased to announce the following new hires: Michael Meck as the Commercial Lending Officer; Meck has 35 years of lending experience and will be assisting members with their business needs. Brit Parker as the Business Development Specialist; Parker will be the primary contact for developing new business relationships and helping enhance those relationships.

Jewel Cooper, who currently chairs the Capital Region Economic Development Corporation, has been hired in a shared agreement as Business Development Director for **Boyer & Ritter CPAs and Consultants** and their strategic partner, LeTort Trust. Cooper has over 30 years of experience in the region and has built an impressive résumé of accomplishments in banking and finance.

Effective January 1st, **Boyer & Ritter CPAs and Consultants** proudly welcomed Mechanicsburg-based Waggoner, Frutiger, & Daub in a merger that brings together two respected accounting firms with considerable talent and experience. The 14 accounting professionals and support staff will now operate under the Boyer & Ritter name and relocate to Boyer & Ritter's Camp Hill headquarters. The merger will allow Boyer & Ritter to dedicate additional resources to small businesses, nonprofits, governments, and in the area of employee benefit plan audits. Also, Boyer & Ritter CPAs and Consultants is pleased to announce the hiring of Emily Leskowsky to serve its growing client base throughout central Pennsylvania.

DOCEO Office Solutions donated \$10,570 to the Community through their annual 'DOCEO Gives Back' program.

F&M Trust is pleased to announce the addition of Bree Vance as Community Office Manager at their Carlisle Crossing Community Office. Vance will be responsible for consumer lending, business development, deposit services, customer service, and strengthening relationships within the community.

Gift CPAs is pleased to announce the addition of four new partners: Jamie Beane, CPA; Shawn Brubaker, CPA; Jesse Lambert, CPA; and Jason Vathis, CPA, CFP.

Harrisburg International Airport and its current campus landscape will start change in 2017. Three major construction projects are scheduled to begin on airport property during the spring or summer of 2017. These projects include a new hotel, a new corporate aircraft hangar, and a new Fixed Base Operator (FBO) facility that will better serve the regions corporate and general aviation users. Also, plans for a fourth construction project on airport property along Route 230 are progressing.

HB McClure is pleased to announce the promotion of three long-time employees to their Residential Management Team. These promotions reflect leadership, dedication, and strategic decision making that the following three new managers and supervisors have shown throughout their careers at HB McClure: Judd Casher has been promoted to Residential Sales Manager, Don Deimler has been promoted to Residential Field Supervisor, and Harry Feaser has been promoted to Residential New Construction and Design Team Manager. HB McClure is also proud to announce another new hire - Breanne McClellan in the role of Corporate Training and Development. McClellan will plan, conduct, and administer internal programs that train employees and improve skills and knowledge.

Herbert, Rowland & Grubic, Inc. (HRG) was recently recognized by the Pennsylvania Public Utility Commission as a Utility Valuation Expert. Under legislation signed by Governor Tom Wolfe in 2016,

municipalities wishing to sell their utility assets to a PUC-regulated utility can engage the services of a registered Utility Valuation Expert to determine fair market value of their system. HRG is also pleased to announce the promotion of Laura Williams to be director of human resources. Williams has been a member of HRG's human resources team for more than 10 years and has been responsible for benefits administration, compensation management, employee relations, and the training and professional development programs.

Holy Spirit - A Geisinger Affiliate has received Nuclear Cardiology reaccreditation from the Intersocietal Accreditation Commission (IAC). Holy Spirit provides a highly sensitive precise nuclear cardiovascular testing to evaluate heart function, blood flow, and the presence of heart disease, and to help determine the best course of treatment for cardiovascular conditions. These services are offered at four Holy Spirit locations: Carlisle, Camp Hill, Duncannon, and Harrisburg.

Holy Spirit - A Geisinger Affiliate has added several new providers: Sheenu Agarwal, M.D., has joined Holy Spirit Pediatrics—Colonial Park, Harrisburg. Torre Ruth, M.D., has joined Holy Spirit Orthopaedic Surgery, and sees patients in Lemoyne dealing with musculoskeletal injuries and complex fractures, and Kaitlyn Herr, C.R.N.P., has joined Holy Spirit Family Medicine—Marysville.

Konhaus Marketing is pleased to announce the addition of Nikki Resetar, Client Relations Specialist. Nikki will be working closely with clients throughout every step of their print and marketing projects to make sure they are handled accurately and on time. She looks forward to doing business with you. What are you waiting for? Give her a call today! 717.731.9456

McNees Wallace & Nurick are holding their 27th Annual Labor & Employment Law Seminar at the Hershey Lodge on June 9th.

Mission Central announces the hiring of Adam Hoover as their new Director of Development. Adam brings with him a passion for Mission Central and is very excited to be joining Mission Central full-time after having worked part-time for the past 2 years as their Communications Coordinator.

NAI CIR announces the following: Long Range Realty has purchased 8.2 acres of retail land located at 400 Suedberg Road in Pine Grove, PA. Nik Sgagias of NAI CIR represented the seller, Charles Miller, Executor of the Estate of Emma Miller; Mazzitti & Sullivan EAP Services has leased 3,465 SF of office space located at 479 Port View Drive in Harrisburg. This will be an operation center for their Employee Assistance and corporate development programs, which will be run by Charles Mazzitti. The Bill Gladstone Group of NAI CIR handled the transaction; Niko Kranias of NAI CIR represented Piero Passalacqua of Original Pizza of New Cumberland in the acquisition of the 3,050 SF Retail Building located at 118 Old York Road, New Cumberland, PA.

Orrstown Bank is pleased to announce the addition of Kaliopi (Kali) Karomfily, Commercial Lender in Lancaster County. Karomfily joined the bank as Vice President, Commercial and Industrial Learning Relationship Manager and has more than 24 years of financial services experience.

As Flu activity continues to increase in the United States, **Patient First** provides five tips to help you avoid the bug: First, wash your hands. This is the single most important way to stop the spread of colds and the Flu. Secondly, cover-up when you sneeze and cough - Using the crook of your elbow or a tissue will prevent germs from getting on your hands and spreading to others. Thirdly, disinfect. Cold and Flu germs can live on surfaces for hours. Disinfecting items like remote controls, doorknobs, keyboards, and phones can kill the germs and stop them from spreading. Fourthly, don't share your germs. Stay home from work when you know you are sick and keep your kids home from school if you know they are sick. If you have the flu, be sure to stay home until you have been fever-free without medicine for at least 24 hours to avoid

Business NEWS continued

making others sick. And lastly, live healthy. Help yourself win the battle of the bug by eating healthy, getting a good night sleep, exercising, and reducing stress.

On January 3rd, **PinnacleHealth Medical Group** welcomed Spring Road Family Practice to its primary care network. Located in Carlisle, FamilyCare Spring Road is a full-service primary care practice with four providers and offers care to infants through geriatrics including regular preventive care, lacerations, and limited procedures.

PinnacleHealth Medical Group welcomes the following nurse practitioners: Christine Buckley, CRNP, at their Fisher Road Family Practice in Mechanicsburg, Michelle Melville, CRNP, at their Heritage Pediatrics in Camp Hill, and Tara Shank, CRNP, at their Internal Medicine Associates of Camp Hill.

Pyramid Construction Services, Inc. recently completed the third and final phase of renovation for Coldwell Banker at their office on 1000 North Prince Street in Lancaster. The 14,000 sq. ft. office made use of reclaimed wood and retained the exposed beams of the circa 1920's building.

Thomas Bank, of **Simply Stated Architecture, PC**, has been elected to the Executive Committee of the New Cumberland Business & Professional Group for the 2017 year and is also serving as a member of the Steering Committee for the New Cumberland Revitalization Initiative.

Smith Elliott Kearns & Company, LLC added John Klinger, CPA, and four professionals from Klinger & Associates, PC, a Cumberland County, PA-based firm.

Members of **Smith Elliott Kearns & Company, LLC** are pleased to announce that Kelly T. Smith, CPA, CGMA, MBA, has been admitted as a Member of the Firm effective January 1st. Smith practices in the

Audit Department and is based in the firm's Hagerstown office. His experience with external and internal audits, internal control design and implementation, and corporate accounting enable Smith to serve and collaborate with clients in a variety of industries and capacities.

The Foundation for Enhancing Communities (TFEC) is pleased to announce the availability for scholarships for high school and post-secondary students who reside in PA. Scholarship applicants demonstrate individual excellence in areas such as community service, leadership, sports, music, academics, and other unique characteristics.

Join **The Studio by Absolute Pilates** for their 1st Birthday Party on March 18th from 8:00 a.m. to 1:30 p.m. at their location in Arcona on Saxton Way.

Urology of Central PA welcomes Timothy Brown, MD, PhD to their practice beginning in April 2017. Brown will be accepting new patients in Harrisburg and Camp Hill and is credentialed at Holy Spirit - A Geisinger Affiliate and PinnacleHealth Hospitals.

Please join the **West Shore Young Professionals (WSYP)** at their upcoming events: On Wednesday, March 15th from 5:00 p.m. - 7:00 p.m., the WSYP will host their monthly event at Quality Digital (Harrisburg Showroom: 75 Utley Drive Suite 103 Camp Hill, PA 17011). This is a part of their Tales from the Top Series during which they hear from professionals in the community and learn about their leadership path to success. During this event, Bill Wurster, Managing Partner, **Quality Digital Technology** will share his story. Snacks and drinks will be provided. Registration required at www.wsyp.org/events. You can still connect with members at Coffee and Connections meetings. No RSVP is required, open-house style. Stop by Sophia's on Market in Camp Hill and enjoy a delicious coffee and delightful conversation the last Wednesday of each month from 7:30 a.m.-9:00 a.m. The next two meetings are Wednesdays, March 29th and April 26th.

DID YOU KNOW?

"Although its highway funding provisions are only temporary, the Surface Transportation and Veterans Health Care Choice Improvement Act that was signed into law on July 31, 2015 contains several permanent tax law provisions. Notably, starting with 2016 tax returns filed in 2017, the due dates for partnership returns and C corporation returns will switch places. For calendar year businesses, the due date for Form 1065 will be March 15 and the due date for Form 1120 will be April 15. Other provisions in the bill include changes to the mortgage interest statement Form 1098, basis reporting, HSA provisions for veterans, and the ACA employer mandate with respect to veterans' health coverage."

~Ashley Kurtz, H&R Block

The West Shore Chamber reserves the right to edit submitted tips or facts. Submit your Did You Know facts to Elizabeth Gallo at elizabeth@wschamber.org.

Connections is published monthly by the West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill, PA 17011. The Chamber reserves the right to edit and evaluate all materials submitted for publication.

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