

## Newsletter

A PUBLICATION OF THE

**West Shore**  
Chamber of Commerce

Inspiring Business

April 2017

## Luminary Nominations

Do you know a highly respected woman who deserves to be recognized for her outstanding character, commitment, professional achievement, and attitude? Nominate this deserving female for either the prestigious Shining Star or Visionary Awards. The two highly respected award recipients should be West Shore Chamber of Commerce members and will be recognized for their outstanding character, commitment, professional achievement, stellar performance, and attitude in the following categories:

### Visionary Luminary Award

- Holds an executive leadership position within their place of employment
- Demonstrated community leadership
- Contributes to the success of women of any age
- Facilitates team building through her vision and leadership

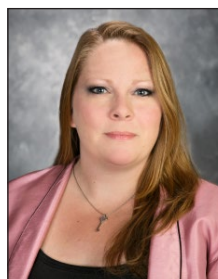
### Shining Star Luminary Award

- Holds a non-executive position within their place of employment
- Volunteers within the community
- Seeks to continually improve themselves both professionally and personally
- Strong team player

To nominate an individual for one these esteemed awards, [click here](#). Nominations close on Friday, April 7th.

## Congratulations on 10 Years of Service!

The West Shore Chamber of Commerce would like to recognize and thank Donna Zywiec for her 10 years of service to the organization. Donna serves as the Fiscal Manager for the Chamber. Although a lot of the work she does is behind the scenes, the Chamber would not be able to operate without her hard work, knowledge and dedication. Please join us in congratulating her on this milestone by emailing her at [donna@wschamber.org](mailto:donna@wschamber.org)!



## Committee News

**Golf Committee:** Only one month until the Annual Golf Outing. Mark your calendar for May 8, 2017 and [register here](#)

**B&I Committee:** Get your booth now - the floor is already half full!

**Women in Business Roundtable Committee:** All are invited to attend! Please join us on Friday, April 7th from 12:00 noon to 1:00 p.m.

## Hampden Township Community Shred Day

Hampden Township, with the support of F&M Trust and Republic Services in partnership with Shred-it, will host its Inaugural Community Shred Day on April 1 from 10:00 am-1:00 pm. This free event for Hampden Township residents/West Shore Chamber members will host representatives from state and local government, Hampden Police and the Office of the Attorney General will be providing identity theft information, Hampden Volunteer Fire Company will be offering free smoke detectors, Hampden EMS offering free blood pressure screenings, and PennState Pro Wellness will be providing free nutrition education. This event will occur Rain or Shine. Donations will be collected for the Hampden Veterans Park, [click here](#) for more information.

## UPCOMING EVENTS

4/1 10:00am-1:00pm Hampden Township Community Shred Day

Silver Creek Plaza, 6391 Carlisle Pike, Mechanicsburg, PA 17055

4/13 5:00-7:00pm April Evening Networking Mixer

Geisinger Holy Spirit, 503 N 21st St, Camp Hill.

[Click here to register.](#)

4/19 11:30am-1:30pm April Afternoon Networking Mixer

Messiah College - Winding Hill Location, 401 E. Winding Hill Rd, Mechanicsburg.

[Click here to register.](#)

4/25 11:30am-1:30pm April Afternoon Networking Mixer

Harrisburg Senators Baseball Club, 245 Championship Lane, Harrisburg.

[Click here to register.](#)



Our members networking at the February Evening Networking Mixer at Mission Central.

## Business Spotlight



### What services or products does your business offer?

We offer retail and commercial banking products including checking and savings accounts, loans and lines of credit, and investment and trust services.

### How does your business separate itself from your competition?

F&M Trust maintains its core values as an independent community bank and will never waver on its commitment to serve the needs of its customers.

### How do you see your business growing in the future?

F&M Trust will continue to focus on growth in the bank's primary markets, with special attention on expanding relationships in Cumberland County and the Capital Region.

### How does your business get involved in the community?

In 2016, our employees volunteered more than 1,000 hours for over 50 local organizations and events. In addition, we made over \$230,000 in charitable donations.

### How long has your business been a member of the Chamber?

Since 2004.

### How has Chamber membership been beneficial to your business?

The Chamber allows us to deepen our current relationships with local businesses and organizations and develop new ones in the community.

*The Chamber's Programs & Marketing Committee has created the Business Spotlight to highlight member companies via business card drawings at a Chamber event.*

## Member Renewals

### 60+ years

abc27  
Rolling Green Cemetery Co.

### 50 - 59 years

Geisinger Holy Spirit

### 10 - 19 years

BB&T  
M F Rockey Moving & Storage Co.

### 5 - 9 years

David M. Green Bookkeeping and  
Tax Service  
Family Promise

Junior Achievement of South Central PA  
Roger That Photography

### 1 - 4 years

Flavors Etc. Catering Company  
Galbraith/Pre-Design, Inc.  
H&R Block  
McNees, Wallace & Nurick LLC  
Padgett Business Services  
Prudential  
Stoner Graphix, Inc.  
uFinancial - Brent George CFP, AWMA  
Utility Rates Analysts (URA, Inc.)

## NEW MEMBERS

The following new members were approved for the month of March. Thank you to the following for a new member referral: Gary Grant, Personal Care Transport. Thank you also to our Member Referral Program Sponsors: Classic DryCleaner & Laundromats, Edible Arrangements, Harrisburg Senators & Herbert, Rowland & Grubic.

### Castlerigg Wine Shop

Alan Tumblin  
110 S Hanover St  
Carlisle, PA 17013  
(717) 462-4663  
Beverage  
[www.castleriggwineshop.com](http://www.castleriggwineshop.com)

### majorCLICKS Photography

Ms. Jodi Major  
142 15th St, Apt A  
New Cumberland, PA 17070  
(717) 229-5999  
Photography  
[www.majorclicksphotography.com](http://www.majorclicksphotography.com)

### Maui Whitening and Lash of Camp Hill

Rob Brenkacs  
4401 Carlisle Pike, Ste J  
Camp Hill, PA 17011  
(717) 772-1622  
Salon/Spa Services  
[www.mauicamphill.com](http://www.mauicamphill.com)

### Red Sky Café Camp Hill

Wes Stepp  
4444 Carlisle Pike  
Camp Hill, PA 17011  
(717) 525-9772  
Restaurants  
[www.redskycafecamphill.com](http://www.redskycafecamphill.com)

### The Woods at Cedar Run

Mr. Harry Dell  
824 Lisburn Rd  
Camp Hill, PA 17011  
(717) 737-3373  
Health Care  
[www.integracare.com](http://www.integracare.com)

Click [HERE](#) for downloadable/printable pdf of new members to add to your directory.

# Business NEWS

The **bolded** businesses in Business News are Chamber members. If you would like to submit business news, send your 30-word announcement to [businessnews@wschamber.org](mailto:businessnews@wschamber.org) by the first Friday of the month prior to the edition you want to be published in.

**Barton & Loguidice** is pleased to announce that Phillip W. Brath, P.E., has joined the Sustainable Planning & Design Group as a Senior Managing Engineer in the firm's Camp Hill office. With over 25 years of experience of planning, engineering, and management, Brath will manage public and private sector planning and design projects for the Camp Hill office.

**Boyer & Ritter CPAs** and Consultants has been recognized as one of the "Top 100 Organizations" in the state for the second year in a row by Pennsylvania Business Central magazine. In the magazine's January issue, Principal Lisa A Myers was honored among the top 100 People in business and economic development.

On March 2nd, members of Cornerstone Federal Credit Union voted in favor of the merger with Belco Community Credit Union. The merger is expected to be finalized in September 2017, and will result in Belco serving nearly 65,000 members in the central Pennsylvania area, with assets exceeding \$555 million. The **Belco Community Credit Union** name will remain the same. Leaders from both credit unions are working on the details of how to preserve the Cornerstone brand and its long-standing legacy. No branch locations will close as a result of this merger, and the approximately 200 employees of both credit unions will be retained.

**Conte Wealth Advisors** announced that Matthew Sheraw has joined the firm effective February 6, 2017. As a former business owners, Matt maintains an understanding of the dynamic financial needs facing today's business owners and medium to high net worth individuals. An eleven year veteran in the industry, Matt joins Conte Wealth Advisors from National Planning Corporation.

**Gunn-Mowery, LLC** is pleased to announce the addition of Kassie Smith to their team as a Licensed Personal Lines Agent. Her duties will include reviewing applications and preparing quotations for personal insurance coverage, as well as managing a book of commercial policies.

**Gunn-Mowery, LLC** is honored to be included in the Top 100 Organizations for 2017. The companies and organizations were selected based on three core components: consistent growth, commitment to honest business practices, and community giving.

**Harrisburg International Airport** is pleased to announce that passenger traffic for January 2017 totaled 91,709, which is an increase for 19.2% vs January 2016. This change in percentage is due to the benefit from the calmer winter and return charters from the Rose Bowl Game.

**HB McClure** is proud to announce several upcoming strategic promotions:

Korey Kann - who has 29 years of experience - will become Vice President of Consulting for the Technical Division of HB McClure, Ken Albers - who has 32 years of experience - will take on the role of Vice President of Consulting for HB McClure's Davisware Division, Adam Smith will become Vice President of Commercial Service for HB Central, Kyle Seaman will become Senior Vice President of Development and Acquisitions for IT Landes, and Kerrin Musselman will serve as Senior Vice President and General Manager of IT Landes.

**Herbert, Rowland & Grubic, Inc. (HRG)** is pleased to announce that Tim Staub is joining the firm as the financial services team leader. Staub has twenty years of experience in community planning and

financial analysis that he will put to work for HRG's vast network of public and private sector clients. Additionally, Ben Shull is joining the firm as a project manager serving water and wastewater system clients. Shull has more than 12 years of experience as a consulting engineer and is professionally licensed in both Pennsylvania and Maryland.

Three **Herbert, Rowland & Grubic, Inc. (HRG)** distinguished professionals have been named practice area leaders: Matt Bonanno, P.E., will oversee the civil engineering practice area, Adrienne Vicari, P.E., will oversee financial services, and Doug Weikel, P.E., will oversee construction services.

**Konhaus Print & Marketing** will be holding a Blood Drive on May 1st. Lunch will be provided for all who donate along with a take-home bag filled with goodies from area businesses. No appointment necessary. The Central PA Blood Bank Bloodmobile will be at 3544 Gettysburg Road, Camp Hill from 12-5 pm.

**McNees Wallace & Nurick** are holding their 27th Annual Labor & Employment Law Seminar at the Hershey Lodge on June 9th from 8:00 a.m. 2:30 p.m. If you have any questions, please contact Karen Swaringen at 717.237.5430 or [kswaringen@mcneeslaw.com](mailto:kswaringen@mcneeslaw.com).

**NAI CIR** announces the following:

OTBW Real Estate LLC purchased a 5,778 SF building and beer distribution business located at 119 Bridge Street in New Cumberland, PA. Nikolas S. Sgagias of NAI CIR handled the transaction.

Pie Five Pizza Co., the Texas based pizza restaurant chain, has leased 2,200 SF of retail space at 580 Walker Road in Chambersburg Borough for the opening of its' first PA location. Niko Kranias of NAI CIR represented Pie Five Pizza Co. and Brad Rohrbaugh of Bennett Williams represented the Lessor.

Navarro and Wright Consulting Engineers, Inc., a civil engineering company, has leased 4,741+/- SF of office space located at 148 Reno Street in New Cumberland. This will be an expansion location for their corporate headquarters across the street. The Bill Gladstone Group of NAI CIR handled the transaction.

Orrstown Financial Services, Inc, the parent company of **Orrstown Bank** announced today that Jeffrey S. Gayman has been appointed Market President of the region encompassing greater Hagerstown in Maryland and the greater Chambersburg, Shippensburg, and Carlisle markets in Pennsylvania. Mr. Gayman has been employed with Orrstown Bank for 21 years in roles of increasing responsibility, most recently serving as head of retail banking and consumer lending.

**Orrstown Bank** announced that it donated \$250,000 to 51 deserving organizations through the Pennsylvania Department of Community and Economic Development's Educational Improvement Tax Credit ("EITC") program. In addition to its participation in the EITC program, the Company also has its own foundation which has donated more than \$100,000, focused primarily on college scholarships to matriculating high school seniors.

**PinnacleHealth** nurses, staff, and leadership received news that PinnacleHealth Hospitals have been unanimously granted Magnet status - the highest institutional honor awarded for nursing excellence. PinnacleHealth West Shore Hospital, which opened in 2014, achieved Magnet Recognition for the first time and PinnacleHealth Community General Osteopathic Hospital and Harrisburg Hospital attained Magnet recognition for the third time in 12 years.

**PinnacleHealth** was recognized in the 2017 edition of "150 Great Places to Work in Healthcare" by Becker's Healthcare for the third

# Business NEWS continued

consecutive year. The list recognizes organizations committed to fulfilling missions, creating outstanding cultures, and offering competitive benefits for their employees.

**Fredricksen Library** Bike Raffle tickets are on sale. Thanks to Holmes Cycling & Fitness, the winner will have a choice of bikes (up to \$450). \$5/ticket or \$12 for three. Drawing held in early June.

**Urology of Central PA** is proud to offer CT Imaging. They have been offering this service for over ten years for their own patients and are now able to offer to individuals who have CT scans ordered by other physicians/providers. This service is offered at 100 Corporate Center Drive in Camp Hill and is high quality, cost effective, and convenient alternative.

**Viscul Creative** was honored to receive 2 silver and 3 gold awards from the American Advertising Federation - Greater Frederick chapter for work completed for Speranza Animal Rescue, Libre's Gift and Ahold USA. In addition, they were awarded one of four Judge's Award for their work on Libre's Gift. All gold awards will be forwarded to the District 2 competition this spring in New York City.

Please join the **West Shore Young Professionals (WSYP)** at their upcoming Coffee and Connections meeting. No RSVP is required, open-house style. Stop by Sophia's on Market in Camp Hill and enjoy a delicious coffee and delightful conversation the last Wednesday of each month from 7:30 a.m.-9:00 a.m. The next meeting is Wednesday April 26th. If you're interested in WSYP Sponsorship opportunities contact Ivy Schneider, President, at [ivyschneider@gmail.com](mailto:ivyschneider@gmail.com).

## Taste of the Chamber Recap

Our March 8th Taste of the Chamber had over 650 registered attendees and our location hosted the most new vendors to date! Attendees enjoyed an evening of sampling the area's best local cuisine from our culinary members and feedback to date has been overwhelmingly positive.

### Thank you to sponsors:

Capital Blue Cross  
Central Penn Business Journal  
Cumulus Media Harrisburg  
Konhaus Marketing  
Orrstown Bank  
PinnacleHealth System  
Radisson Hotel Harrisburg

### Special thanks to:

Classic DryCleaners and Laundromats  
Holy Spirit EMS  
Travel Simplicity

### Thank you to participants:

Allenberry Resort and Lodging LLC  
Black n Bleu Restaurant  
Bridgewood Catering  
Buffalo Wild Wings  
Carrabba's Italian Grill  
Castlerigg Wine Shop  
Chick-fil-A  
DJ's Smokeshack  
Edible Arrangements  
Flavors Etc. Catering Company  
Flinchy's  
Healthy You Café  
Hollywood Casino at Penn National Race Course  
Isaac's Central Office  
Kessler's Inc.  
Messiah College Dinning Services  
Philly Pretzel Factory  
Red Sky Café Camp Hill  
Sam's Club  
supernola  
The Coliseum MegaPlex/What If West  
US Army MWR  
Wegmans Food and Pharmacy



Attendees networking at our Taste of the Chamber event on March 8, 2017



Vendors setting up their exhibitor booths at our Taste of the Chamber



The raffle table at Taste of the Chamber where the proceeds are given back to two Chamber nonprofits, Chasing Rainbows and United Methodist Home for Children.

A portion of the event proceeds will benefit Chasing Rainbows & United Methodist Home for Children. A check presentation will occur in the near future.

# DID YOU KNOW?

“The American Heart Association recommends 4-5 servings per day each of fruits and vegetables.”

~ Billy Morrison, American Heart Association


*The West Shore Chamber reserves the right to edit submitted tips or facts. Submit your Did You Know facts to Krystin Blauch at [krystin@wschamber.org](mailto:krystin@wschamber.org).*

## Members on a Mission: Thank You

The West Shore Chamber would like to thank the ‘Members on a Mission’ volunteers for delivering a large portion of the 2017 Membership Directories. Many of the volunteers were able to make personal contact with fellow members and build or establish relationships.

The Chamber would also like to thank the following members for advertising in this year’s directory: Alphagraphics; Bevrore; Blooms by Vickrey Flowers & Gifts; Graphcom; MoversFor.Me; Myers-Buhrig Funeral Home and Crematory LTD; OSS Health; PA Landscape Group Inc.; PinnacleHealth System; Quality Digital Office Technology; Radisson Hotel Harrisburg; Trout, Ebersole & Groff LLP; Utility Rates Analysts (URA, Inc.); Zimmerman Plumbing & Heating Inc. A special thanks to GANCOM for the design and layout, Graphcom, Inc. for the printing and digital edition of the directory, as well as all of the members who provided testimonials.

If you haven’t received your complimentary copy of the 2017 Membership Directory, stop by the West Shore Chamber office, located at 4211 Trindle Rd, Camp Hill, or view the digital edition [here](#). Members interested in advertising for 2018 or providing a testimonial, please contact the Chamber office at 717-761-0702.




Learn more about tuition discounts at [messiah.edu/graddiscounts](http://messiah.edu/graddiscounts)

Chamber members qualify for a tuition discount  
**DNP–FNP or MSN Nurse Educator**

Messiah College and the West Shore Chamber have partnered to offer member employees a discount in Messiah's graduate programs in nursing.

Experience the academic distinction of a nationally ranked Christian college.

**NOW ENROLLING**  
[messiah.edu/gradnursing](http://messiah.edu/gradnursing)  
Online | Flexible | Affordable



see anew



# Annual Golf Outing

Monday, May 8, 2017  
West Shore Country Club

[Click Here to Register](#)

Connections is published monthly by the West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill, PA 17011. The Chamber reserves the right to edit and evaluate all materials submitted for publication.

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